

August 2009

News @ Thomas

New Partnership – European Warehousing

As Thomas Equipment continues to improve our services to our valued partners and customers, we wish to advise that we will be announcing a partnership with a worldwide freight company offering you road, rail, air and sea service in the near future.

Service to our dealers is priority #1 with an experienced and reliable warehouse system. The move is in line with our goal to provide our valued Thomas dealers with a full range of Thomas skid steer loaders and parts quickly and efficiently, from the moment of order placement, to the time of delivery.

All of us at Thomas Equipment thank you for your continued support and patience as we strive to improve our service.

Thomas has been certified to ISO 9001-2008 Standards

With hard work from the management and staff here at the Centreville facility, we have been certified for ISO 9001-2008 standard. QMI-SAI Global, our registration holder, audited the company policies and



procedures to the ISO standards, and had found no non-conformances. QMI-SAI has a new logo, in which we have added to our website (www.thomas-equipment.com) as well as the certificate of registration.

I would like to thank everyone here for their time and effort in making this audit a success, and look forward to working with everyone, to <u>continuously improve</u> our quality system in the years to come.

We appreciate you taking the time to read this newsletter, and welcome any comments and feedback you have. Please send your thoughts to newsletter@thomas-equipment.com.

THOMAS TIMES

Sales update

As noted in the past, the "Thomas" base model has changed, with numerous options now included in the base CE certified model. Over the upcoming months we want to walk you through each option that is now included in your standard unit. This



month, we are going to review the standard controls – "*Hand Controls".* From model **105** and up, all units labeled as Model or Base CE certified will be equipped with hand controls. Thomas hand controls are full lever action on model 105 and wrist controlled from model 137, up to the fast and powerful 255. The hand controls are effortless and work with ease, giving the operator more comfort and feel of the loader operation. In addition, the Thomas hand controlled units include the lift arm 'float' function. Along with all hand controls, the CE models have the standard electric aux, eliminating all foot pedals and opening up the feet area for the operator. **Hop in** and give the new CE model a try. This standard feature is made for the customer. **More comfort, More control, More from Thomas.**

Rebates...

You can receive a rebate on selected products for a limited period, so don't miss out on this opportunity. For more information on rebate programs, please contact your RSM for details.

Customer Service

Good News! On July 30th, the shipping issues we have struggled with over the past couple months were resolved, and we are now back to shipping as normal. On behalf of everyone here at Thomas Equipment, I would like to



thank you for your patience and understanding and also your continued support moving forward.

Tech Support

We hope all dealers attending the September 21st service school have received a welcome letter and school agenda. For those of you that require transportation to and from the airport, if you have not already done so please provide us with your flight itinerary as soon as possible. Fortunately,



we have had a great response to the upcoming service school in the fall, and it is shaping up to be one of the largest groups in quite some time! We are looking forward to meeting you all in person. Upcoming trade show

Thomas Skid Steer Loaders at Canada's Outdoor Farm Show (Woodstock, Ontario, Canada)



From September 15th to 17th, Thomas Equipment Inc. is displaying its full line Thomas Skid Steer of Loaders and attachments at Canada's Outdoor Farm Show, at Canada's Outdoor Park in Woodstock. The Woodstock show has nearly 700 exhibitors and total exhibit space of more than two million square feet. A show that brings technology to farmers with first hand demonstrations, its attendees have an estimated annual buying \$2.3 billion. power of Thomas Skid Steer Loaders and attachments are being displayed at Lot # SM-728. Thomas hopes to see you at the show!!!

Thomas has served Farmers for 45 Years!!